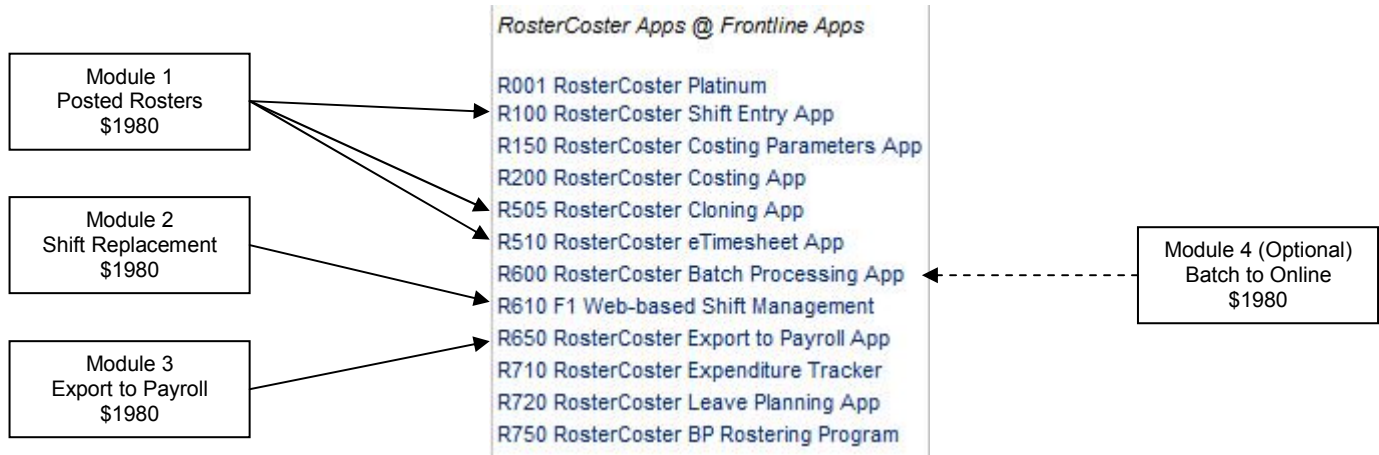


Guide to Scope and Prices - Sample

Below is our current appreciation of your needs. However, we note that you are exploring options, and there is room to move at both your end and ours. We recommend a follow-up meeting (discussed below) to refine your requirements to the next level. In the interests for consistency across CSOs, we maintain our Scope and Price Samples online, as a reference and cross reference.



Rationale, Methodology and Risk Management

Recommend a meeting to discuss our rationale for the keep it simple model (“our recommendation”) below. Having said that, if the model below does not suit your particular needs (we note that it does meet the needs of other areas), as a *Disability Sector Specific Organisation* (which means we have eggs in disability services baskets other than rostering, and are interested in your holistic needs) we are more than happy to give advice on other (more fully integrated) options, and for reasons we can outline at a meeting, for this, we currently recommend “TimeTarget”.

Process Overview

