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A Scope and Price Guide for a Selection of Popular Apps

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Where we provided you with a *Quotation (Purchase Apps for your Frontline Apps)*, please attach this Scope and Price Reference Guide.

This document also outlines a guide to our Terms & Conditions, which we typically do not repeat in the quotation, unless you have asked for a variation to those.

Then, if you have any queries, please do not hesitate to contact your relationship manager Damien Ryan-Green on damien.ryan-green@frontlineresourcing.com.au or 0438 388 922.

This document is a guide to the products shown in the table below. Prices are at 2013 rates for a standard-sized (40 units[1] or less) non-government organisation located in a single State in Australia, and should be used as a guide only (organisations tend to require non-generic tailored packages – IRPs – and we frequently tailor quotations to local requirements).

Product	Startup (One-off)	Consult (One-off)	Monthly (End of Month)
B1 Frontline Apps (Platform)	0.00	0.00	0.00
D510 Communication Book @ Frontline Apps	1980.00	0.00	165.00
D610 Residential Statement @ Frontline Apps (New Leg'n)	0.00	0.00	82.50
R100 Shift Entry @ RosterCoster In-file	1980.00	0.00	165.00
R200 RosterCoster Costing App	1980.00	1279.23	165.00

Inclusions

B1 Frontline Apps (Platform)

Frontline Apps is an App-hosting platform (similar to an app-hosting smart phone, except coded into Microsoft Office and used on a PC), and is supplied free-of-charge[2].

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[1] For a definition of "units", see Terms & Conditions.

[2] Any costs that may apply now or down the track would relate to (optional, see "Exclusions") apps that you may wish to purchase, as you might with a smart phone.

If you cannot see a link to Frontline Apps on your desktop, email rostercoster@gmail.com and we will reply **within 24 hours** with an installer attached.

Prior to using any Apps, a person within the organisation should be delegated[3] the job of ensuring that the maintenance of the three master tables in Frontline Apps (which are basically a cost centre details table, a client details table and a staff details table, and which staff and clients belong to which cost centres).

D510 Communication Book @ Frontline Apps

This is the 'communication book' that you often see in disability accommodation settings. The difference being that this one is linked to your pay periods, and everything is databased, for example, you can make 'rubbish bins out' appear each time a 'Sunday' page prints out[4].

D610 Residential Statement @ Frontline Apps

A New Legislation Version is due for release in 2013. A roll-out will occur in 2013 to all DHS-managed accommodation services and to participating CSOs. Again, design by DHS and configuration into our App Creator by us will be funded by DHS (free-of-charge to the funded sector). But for V2 for CSOs, App Creator software, distribution, support[5] and updates will unilaterally be the responsibility of Frontline Resourcing. Licence for V2 for a standard-sized (40 units[6] or less) organisation located in a single State in Australia is $82.50 per month[7].

R100 Shift Entry @ RosterCoster In-file

This product, usually referred to as simply "RosterCoster", is a powerful, high tech Excel based rostering tool designed specifically for Human Services that gives you greater control over rosters, and promotes consistency, effectiveness and efficiency in rostering.

If purchased in isolation to all other apps, R100 is used as a shift entry tool only (no costings), and includes sophisticated features to assist the user with coal-face planned rostering (typically, Core Rosters and Posted Rosters).

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[3] If you are that delegated person, and would like an easy walk-through on how to do this using the Data and Permissions Control App, please email rostercoster@gmail.com and we will ring you back to make a time **within 24 hours**.

[4] Even though the Communication Book is a fully databased tool, it 'prints' as a book. While we more than have the technology to do online calendars and so on, it remains a fact that most accommodation settings want printed communication books.

[5] User Support for V2, unlike for the previous V1, will be the Frontline Resourcing User Support Program (see Terms & Conditions).

[6] For a definition of "units", see Terms & Conditions.

[7] Excludes tailoring to local requirements. We recommend, however, against tailoring as a general rule – the standard DHS layout has been the subject of considerable research.

R200 Costings @ RosterCoster In-file

R200 is Annual Cost Projection Process for Core Rosters. This app has been tested and cross-checked in a large number of settings (>1,000) over a period of around two decades, and has been continuously improved and maintained for all of that time by our coding team.

A formal single day onsite costing validation with your team is required before costings can be quoted.

Value-added benefits accrue from this session in terms of your exposure to costing methodologies that we have used with respect to internally managed DHS houses since 1999.

Exclusions

A significant value-added benefit of tools such as those you have purchased are the 'add-on' opportunities they offer.

The add-on options are close to unlimited and for this reason, no organisation will require all of them. Rather, an organisation will tend to "cherry pick" the modules that are most useful to it, and create what we call an Individualised Resource Package (IRP).

To start to get an idea of which add-ons may or may not interest you in the future, contact Damien Ryan-Green on 0438 388 922 to talk you through some of following products.

A Reference Guide to Additional Apps and Modules

C1 Profile Apps @ Frontline Apps	R001 RosterCoster Platinum
C2 Workflow Manager @ Frontline Apps	R100 RosterCoster Shift Entry App
C3 CRT @ Frontline Apps	R150 RosterCoster Costing Parameters App
C4 Profile Views @ Frontline Apps	R200 RosterCoster Costing App
	R505 RosterCoster Cloning App
	R510 RosterCoster eTimesheet App
	R600 RosterCoster Batch Processing App
	R610 F1 Web-based Shift Management
	R650 RosterCoster Export to Payroll App
	R710 RosterCoster Expenditure Tracker
	R720 RosterCoster Leave Planning App
	R750 RosterCoster BP Rostering Program
D100 Design your Own App @ Frontline Apps	X900 Intensive Single Day Workshop
D200 Business Rules @ Frontline Apps	X910 Consultative Review
D250 TrainTrack @ Frontline Apps	
D300 OHS @ Frontline Apps	
D350 WorkCover @ Frontline Apps	
D500 Case Notes @ Frontline Apps	
D510 Communication Book @ Frontline Apps	
D600 1-2-3 Certify @ Frontline Apps	
D610 Residential Statement @ Frontline Apps	
D620 Client Funds @ Frontline Apps	

Terms & Conditions

The following is an overview of the main terms and conditions that apply. Additional information, including our privacy policy, is available via links on the home page of Frontline Apps and at www.FrontlineResourcing.com.au.

- All prices quoted by us are always inclusive of GST. Access to the tool is via annual licence fee payable at the start of each year, and payment method is via an invoice from us to you.

- Prices are indexed annually on January 1 at the benchmark rate that DHS indexed its funded sector on the previous 1 July. This indexation rate is more closely aligned to the needs of our target market than other rates such as CPI.

- Frontline Apps (including the App Creator into which designs for new apps are configured) and RosterCoster are copyright Frontline Resourcing, all rights reserved.

- Depending on your service types and which app the current documentation applies to, one unit means[8] 30 "institutional setting unit" (for example, a unit within a youth justice facility), 40 houses or 160 ISPs in a community based setting. For example, an organisation with 40 houses + 160 ISPs = 80 units. Price drops to 50% per unit after 40 units (economy of scale), then 50% again after 80 units and so on. If your service type is complex, we have a pricing app into which we can enter your mix of units, houses and ISPs, and get an immediate pricing.

- Licence fees exclude help desk and user support statistics, locally tailored workflows, software enhancements requested by you (a separate add-on product is available for that), but as matter of course, you will receive all generic upgrades as they are added to the tool under our continuous improvement program.

- Licence includes the Frontline Resourcing User Support Program (USS): in-tool FAQs and handy tips in the first instance escalating to online user manual and help desk for users in the second instance, escalating to recommendations to the user to seek training assistance from the organisation's App Coordinator (who we will train within the scope of the licence under the train-the-trainer model).

- Our insurances are the standard for our services to government departments: public liability $5m, product liability $5m, professional indemnity $2m.

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[8] Rarely, certain apps are based on a straight staff or client count, in which case a unit means 200 staff or 200 clients.